Finance

A. B. Freeman School of Business

Tulane University
A. B. Freeman School of Business
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freeman.tulane.edu/programs/bsm/majors.php
GENERAL REQUIREMENTS FOR STUDENTS MATRICULATING IN ACADEMIC YEAR: 2017-2018

DEGREE: BACHELOR OF SCIENCE MANAGEMENT
MAJOR: FINANCE

MINIMUM CUMULATIVE GRADE POINT AVERAGE: 2.0
MINIMUM MAJOR GRADE POINT AVERAGE: 2.0

TOTAL CREDITS: 122

### CORE CURRICULUM REQUIREMENTS

<table>
<thead>
<tr>
<th>Area</th>
<th>Credits</th>
<th>To Be Selected From</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Year Writing</td>
<td>4</td>
<td>ENGL 1010 or Equivalent</td>
</tr>
<tr>
<td>TIDES – 1 course in fall semester</td>
<td>1-1.5</td>
<td></td>
</tr>
<tr>
<td>Foreign Language – Competence at 1020-Level (1-2 courses depending on placement and language)</td>
<td>3-8</td>
<td>Arabic, Chinese, French, German, Greek, Hebrew, Italian, Japanese, Latin, Portuguese, Russian, or Spanish</td>
</tr>
<tr>
<td>Cultural Knowledge – 1 Humanities</td>
<td>6</td>
<td>Courses designated Humanities and Fine Arts</td>
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<tr>
<td>1 Fine Arts</td>
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<td></td>
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<tr>
<td>Cultural Knowledge – Social Science</td>
<td>6</td>
<td>ECON 1010 and 1020</td>
</tr>
<tr>
<td>Quantitative Reasoning</td>
<td>3-4</td>
<td>MATH 1210 or equivalent and MATH 1140 or MATH 1230</td>
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<tr>
<td>Scientific Inquiry – 1 Lab Science</td>
<td>7-8</td>
<td>Courses from departments Designated Science PSYC 1000, 1001</td>
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<tr>
<td>1 Science</td>
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<td></td>
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<tr>
<td>Public Service – 1 Tier</td>
<td>1000-3000-Level</td>
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<tr>
<td>2nd Tier</td>
<td>3000-Level or above</td>
<td></td>
</tr>
<tr>
<td>Western Traditions</td>
<td>3</td>
<td>Refer to Undergraduate Core Curriculum Guide</td>
</tr>
<tr>
<td>Outside Western Traditions Or Comparative Cultures Intl. Perspectives</td>
<td>3</td>
<td>Refer to Undergraduate Core Curriculum Guide</td>
</tr>
</tbody>
</table>

### MAJOR REQUIREMENTS

#### Required Non-Business Courses

- MATH 1210 or equivalent
- MATH 1140 or MATH 1230
- ECON 1010
- ECON 1020
- PSYC 1000, 1001
- TIDES (TIDB recommended)
- TIDB Make-Up (LGST 4100 or MGMT 4150)

#### BSM Core Requirements

- ACCN 2010
- ACCN 3100
- FINE 3010
- LGST 3010
- MCOM 3010
- MGMT 3010
- MGSC 3010
- MKTG 3010
- MGMT 4900 (Capstone)
- CDMA 1201

#### Major Requirements

- ACCN 3100
- FINE 4100
- FINE 4110
- FINE 4120

#### Select THREE courses from:

- FINE 3200
- FINE 4130
- FINE 4140
- FINE 4145
- FINE 4150
- FINE 4160
- FINE 4170
- FINE 4411
- FINE 4600
- FINE 4610
- FINE 4620
- ENRG 4730
- LGST 4140

#### Career Track Recommendations

**Corporate Finance Track (select THREE electives from below)**

- FINE 4130
- FINE 4150
- FINE 4160
- FINE 4600

**Investments Track (select THREE electives from below)**

- FINE 4140
- FINE 4150
- FINE 4160
- FINE 4610
- LGST 4140

**Four Required Business Electives** – 12 credit hours

**Free Electives** – credit hours vary

**Study Abroad**:

- Paris, Madrid, Copenhagen

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- The Degree Plan and other information provided in this booklet serve only as advising tools. Newcomb-Tulane College advisors will help advise you on the core curriculum, decide on a major, and consult on any academic success issues.
- Your business coordinator will advise you on business major and minor requirements.
- Students with non-business majors will have more than one advisor and will need to consult with the appropriate advisor.
- Students with non-business minors are not assigned an advisor, but a faculty member in the department is designated to advise minors.
- Become familiar with your major! By declaring early, you have access to a major advisor, are able to enroll in "majors only" classes, and are included in a list serves that allow you to receive information about events, internships, and other opportunities.
- Pre-med and Pre-law students should also consult with one of the Pre-Professional advisors.
What Can I Do with a Major in... Finance

GENERAL INFORMATION
• Gaining relevant experience through part-time and summer jobs, volunteer work or internships is critical.
• Get involved in student and professional associations in your field of interest.
• Build and utilize a personal network of contacts. Once in a position, find an experienced mentor.
• Quantitative skills are extremely important. Take additional courses in math, statistics and accounting.
• Read the Wall Street Journal and other financial news magazines to stay abreast of current events and to learn more about the industry.
• Several professional designations and licenses are available in the field of finance. Take steps to earn the certifications that support your career goals.

SKILLS
• Communication skills
• Ability to synthesize data
• Computer knowledge
• Quantitative and qualitative abilities
• Interpersonal skills
• Analytical skills
• Ability to work well on a team
• Supervision capabilities
• Marketing aptitude
• Decision-making
• Accuracy
• Ability to analyze accounting numbers critically

<table>
<thead>
<tr>
<th>CAREER AREAS</th>
<th>EMPLOYERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>CORPORATE FINANCE</td>
<td></td>
</tr>
</tbody>
</table>
• Financial analysis | Private corporations |
• Credit management | Government entities |
• Budget planning | Schools and universities |
• Investor relations | Non-profit organizations |
• Financial reporting | Foundations |
• Payroll | Hospitals and healthcare organizations |
• Risk management | |

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<thead>
<tr>
<th>BANKING</th>
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</table>
• Credit analysis | Commercial banks |
• Lending | Credit unions |
• Branch management | Mortgage banks |
• Operations | Government regulatory agencies |
• Credit scoring and risk management | |

<table>
<thead>
<tr>
<th>CLAIMS ANALYSIS</th>
<th></th>
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</table>
• Underwriting | Life insurance firms |
• Risk management | Property insurance firms |
• Sales | Commercial banks |
• Actuarial | Savings banks |
### What Can I Do with a Major in...

#### Finance

**FINANCIAL PLANNING**
- Sales
- Customer service
- Operations
- Portfolio management
- Brokerage firms
- Trust companies
- Insurance firms

**REAL ESTATE**
- Residential brokerage
- Commercial sales
- Appraisals
- Property management
- Real estate brokers
- Banks
- Appraisal firms
- Apartment and condominium complexes
- Developers
- Real estate development organizations

**INVESTMENT BANKING**
- Financial analysis
- Mergers and acquisitions
- Underwriting
- Bond and equity sales
- Business valuation
- Currency trading
- Trading
- Fund management
- New venture analysis
- Investment banking firms
- Financial services firms
- Insurance firms

**PROFESSIONAL ORGANIZATIONS**

- American Bankers Association: www.aba.com
- Association for Financial Professionals: www.afponline.org
- Independent Community Bankers of America: www.icba.org
- Society of Actuaries: www.soa.org
- Financial Planning Association: www.fpanet.org
- National Association of Personal Financial Advisers: www.napfa.org
- Institute of Real Estate Management: www.irem.org
- Independent Insurance Agents & Brokers of America: www.iiab.org

**RELATED WEBSITES & ASSOCIATIONS**

- eFinancial Careers: www.efinancialcareers.com
- Bank Jobs: www.bankjobs.com
- Financial Job Network: www.financialjobnet.com

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For Jobs, internships, resume assistance, interviews, and self-assessments, please go to:

[www.hiretulane.org](http://www.hiretulane.org)

Tulane University is committed to your academic success and provide several services to assist.